# CheckPoint 360°<sup>™</sup> CheckPoint 360°



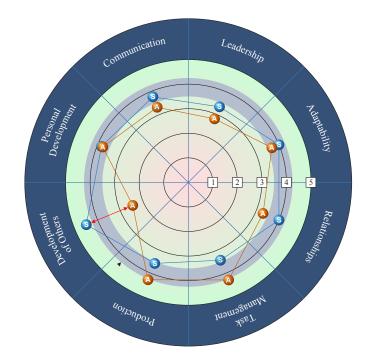
The **CheckPoint Feedback System** is a 360-degree survey. It is used primarily to evaluate the effectiveness of your managers and leaders. This survey combines feedback from Direct Reports, Peers, Supervisors, and even customers, with a

personalized program for developing specific leadership skills based on that feedback. This process highlights a manager's job performance in eight Universal Management Competencies: Communication, Leadership, Adaptability, Relationships, Task Management, Production, Development of Others, and Personal Development.

## Why Assess Employees with CheckPoint 360°™?

The CheckPoint 360°™ helps managers identify and prioritize their own development opportunities and helps the organization to better focus management training. It also proactively uncovers misaligned priorities between senior executives and front-line managers by bringing to the surface management issues that could lead to low employee productivity, morale, satisfaction, and turnover.

Turning vision into a reality is arguably one of the key challenges facing today's enterprises. CheckPoint 360° also helps align managers and their bosses by identifying and comparing the six critical skills required for success in a role. This helps identify talents, gaps, and focus areas to get everyone on the same page to deliver on the organization's strategy.



#### How Does It Work? CheckPoint 360<sup>°™</sup>

The CheckPoint 360<sup>™</sup> is the foundational survey used to:

- Gather perceptions of the manager's leadership capabilities from the manager, and a reference group of boss, peers and direct reports, and has the ability to collect comments on each competency being measured.
- Enable a complete understanding of the manager's capabilities across eight universal Management Competencies and 18 key Skill Sets.
- Provide insight into each Skill Set through a robust set of reports, including a detailed development plan for the individual and coaching and management considerations for those who supervise the manager.
- Give senior leadership an overview of talents, gaps, and focus areas for the organization.

### **Coaching Services**

Coaching Services provides personalized guidance to help your managers reach their leadership growth goals.

## What's the next step?

Please contact your authorized Profiles International business partner for a complimentary demonstration.





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MEASURES	18 supporting Skill SetsEight Management and Leadership Competencies:• Communication• Relationships• Leadership• Production• Adaptability• Development of Others• Task Management• Personal Development
THE PROCESS	<ul> <li>Using a Survey</li> <li>The manager completes a self-evaluation</li> <li>Up to three bosses rate the manager</li> <li>Up to three different respondent groups rate the manager</li> <li>All survey information provided by the respondent groups (everyone except the manager and bosses' rating) is completely confidential</li> </ul>
ΤΙΜΕ ΤΟ ΤΑΚΕ	15 minutes for each participant
REPORTS	<ol> <li>Individual Feedback Report – speaks to the manager</li> <li>Comparison Report – compares two different surveys and speaks to the manager</li> <li>Management Report – speaks to the boss</li> <li>Management Comparison Report – compares two different surveys and speaks to the boss</li> <li>Executive Overview – combines 3+ surveys of the same time period and speaks to the C-Suite Executives</li> </ol>
VALIDATION STUDIES	1992 through 2010
ADMINISTRATION	Internet
SCORING	Internet
REPORT GENERATION	Internet

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